ANNUAL REPORT / FY 2019







WELCOME



THE YEAR IN PICTURES



AT LASSONDE STUDIOS



RANKINGS & RECOGNITION

TOP 10 FOR ENTREPRENEURSHIP



Bloomberg Businessweek

UNDERGRAD ENTREPRENEUR PROGRAM 2019 GRADUATE ENTREPRENEUR PROGRAM 2019



UNDERGRAD ENTREPRENEUR PROGRAM 2019 * PUBLIC SCHOOLS * 15th
UNDERGRAD
ENTREPRENEUR
PROGRAM 2019
* OVERALL *

MBA ENTREPRENEUR PROGRAM 2020



Exceptional Activities in Entrepreneurship Across Disciplines Award / 2018



"[The Lassonde Entrepreneur Institute] has ignited entrepreneurial innovation on its campus and potentially created a new template for others to design educational spaces that drive deep learning."



Best State for Entrepreneurship / 2018



521 STARTUP TEAMS

ROCKET FUEL

Our students launched hundreds of startup teams participating in our programs. FY 2019



297

EVENTS

We host regular events at Lassonde Studios for all students. FY 2019



Cups of free coffee consumed by our community at Lassonde Studios. FY 2019



S.F. OF LARGE-FORMAT PAPER

Paper used on our large-format printer in the Make Space. Students print designs, posters, and more. FY 2019



1K

SPACE RESERVATIONS

We secured many reservations for meetings and events at Lassonde Studios. FY 2019



PIECES OF FRUIT

Students ate a lot of fruit from the Miller Cafe at Lassonde Studios to power their ideas. Fy 2019



4.7K

SLICES OF PIZZA

We served piles of pizza to students attending our many events and activities.

FY 2019



2.9K

CREDIT HOURS

Students enrolled in many classes provided by the Department of Entrepreneurship & Strategy. AY 2019

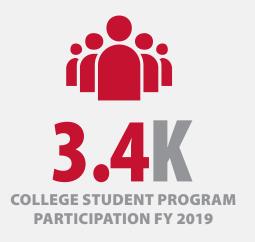
STUDENT ENGAGEMENT

All students at the University of Utah and across the state are invited to participate in our numerous programs and activities. Opportunities include competitions, workshops, mentoring, living at Lassonde Studios, and classes offered by the Department of Entrepreneurship & Strategy at the David Eccles School of Business.



OUR MISSION

To provide students transformative experiences through entrepreneurship.

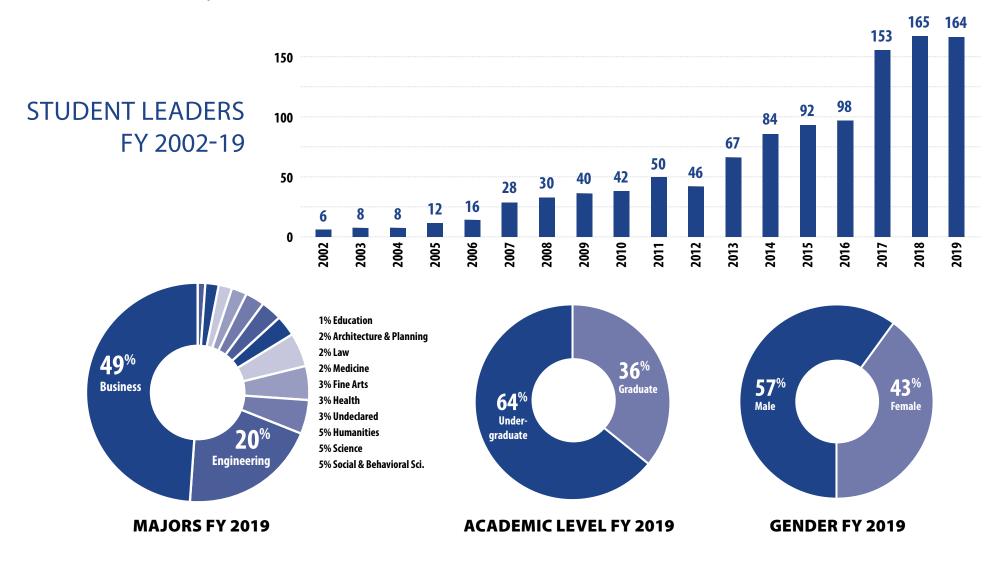






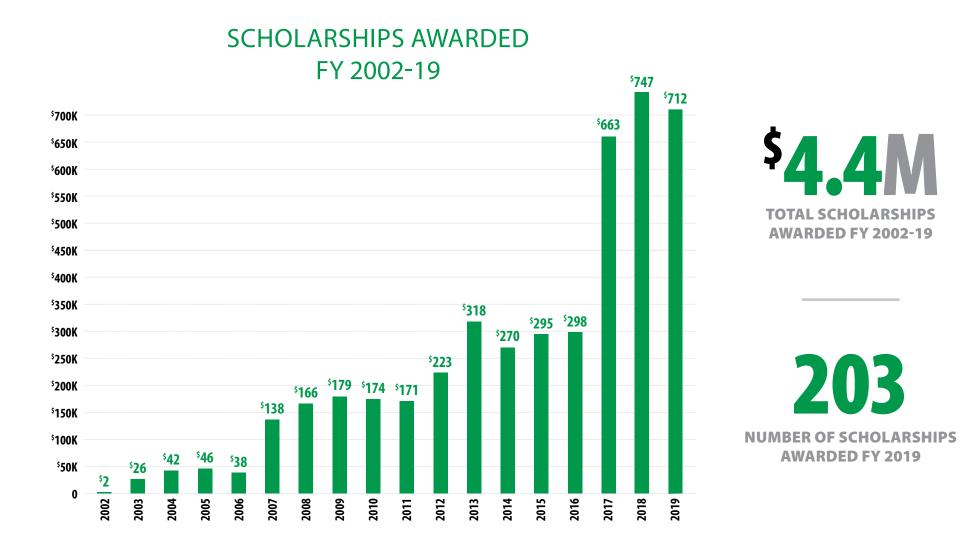
STUDENT LEADERS

The Lassonde Entrepreneur Institute programs are managed by student leaders from across campus. These students learn by doing and gain a transformative experience by guiding others. We define student leaders as those that receive scholarships.



SCHOLARSHIPS

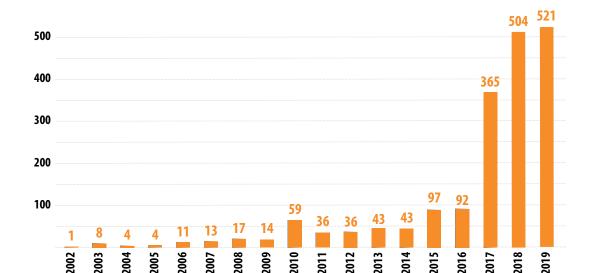
We are one of the top sources for scholarships at the University of Utah. Opportunities include scholarships to become a Lassonde student leader as well as housing scholarships.



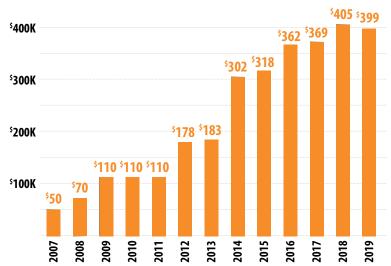
STARTUP TEAMS

Hundreds of student teams work with us to launch ideas in every field and industry imaginable. A startup team is a group of students that accesses Lassonde Entrepreneur Institute programs to test, develop, and grow their business idea, through mentorship, grants, office space, and more.

STARTUP TEAMS FORMED FY 2002-2019



CASH PRIZES AWARDED FY 2007-19



1.9K
TOTAL STARTUP TEAMS
FY 2002-19

\$402M

COMPANY FUNDING

RAISED FY 2002-19

137
NUMBER OF CASH PRIZES
AWARDED FY 2019

\$3M TOTAL CASH PRIZES FY 2007-19

LAUNCHED AT LASSONDE



We help students from all majors and backgrounds launch inventions, initiatives, companies, and careers. Browse examples here and find more online at lassonde.utah.edu/launched.



PREOV

PROGRAMS: BENCH TO BEDSIDE OPPORTUNITY QUEST UTAH ENTREPRENEUR CHALLENGE
INDUSTRY: HEALTHCARE

The team behind PreOv. a student startup developing fertility solutions for women, is comprised of studious, family-driven, careeroriented women. Joni Aoki, Jeanna Ryan, and Young Hong are all studying at or have graduated from the U. Ryan is the president and CEO of PreOv She has an MS in nutrition, master's in computer information systems, and master's in physician assistant studies. Aoki is the CFO with tax accounting and FP&A experience, and Hong is the CSO, has a BA in psychology, and is currently a student at the U's pharmacy school.

Most fertility detectors use basal body temperature, a person's lowest body temperature at rest, which Aoki, Ryan, and Hong discovered can be difficult to track and interpret. The three women consulted doctors and other medical professionals, concluding that tracking cervical mucus could be used to predict ovulation with more advanced notice. Eventually, the trio came up with an intravaginal ring with sensors to measure hydration of the mucus. Their goal is to connect this ring to an app through Bluetooth, where this information will be charted and create a "wealth of data" for every user.

PreOv won first place and \$50,000 at the Bench to Bedside competition in 2018, as well as \$5,000 at the U's Opportunity Quest, provided by Lassonde.



PUREWARE

PROGRAMS: GET SEEDED
INDUSTRY: TRAVEL

Rachyll Faeth, a marketing and entrepreneurship student at the University of Utah, and her brother Jonny Faeth, a design student, are "helping the Earth in every way they can," through their startup company, PureWare.

As they were sitting in Miller Cafe at Lassonde Studios one day, they watched as people grabbed plastic utensils and then shortly after they were done eating, they threw them away. Seeing how much plastic was thrown away really began to bother them, and they knew there had to be a better option.

PureWare offers a portable utensil with interchangeable heads that can conveniently collapse into your pocket yet extends to a full size when in use. The utensil is made of stainless steel, making it 100 percent recyclable and dishwasher safe. It comes in a compact case with a keychain on it so it is easily attachable to your water bottle, key ring, or anything you see fit. This product is perfect for any adventure and everyday use. PureWare will eliminate the need for plastic utensils making this product sustainable and eco-friendly.

PureWare received two grants worth \$3,495 from the monthly Get Seeded program provided by the Lassonde Entrepreneur Institute. The money has allowed them to create their prototype, and patent.



REXCHANGER

PROGRAMS: COMPANY LAUNCH GET SEEDED UTAH ENTREPRENEUR CHALLENGE INDUSTRY: RECREATION

For outdoor enthusiasts, it can be difficult to access necessary equipment.
Gear can be prohibitively expensive, and people who do own equipment might not use it enough to make the cost worth it.

Tyler Sanford, Sam Tyler, and Cara MacDonald created Rexhcanger, a startup to address this issue. MacDonald, who is studying communication with an emphasis in journalism at the U, described Rexchanger as "a peer-to-peer outdoor recreation marketplace."The students developed an app and web platform where users can rent non-motorized boats, camping equipment, and mountain bikes to other users. Rexchanger allows owners to make

extra money and "afford more expensive equipment than they otherwise would" and borrowers to "rent out equipment for 40 percent less cost than other rental services."

All three students have been involved with the Lassonde Entrepreneur Institute from the beginning of their business. "Lassonde helped us find both of our developers, both our original developer and current developer," MacDonald said. Rexchanger won a \$1,830 grant in the monthly Get Seeded program.

MacDonald said Lassonde has been an important part of Rexchanger's development: "They have great work space for us."

rexchanger2019.com



NIPAYE

PROGRAMS: COMPANY LAUNCH GET SEEDED OPPORTUNITY QUEST
INDUSTRY: HEALTHCARE

Started by University of Utah MBA student Nana Ewusi-Emmim two years ago, NipaYe is a breastfeedinghelp company focused on assisting mothers to produce milk for their babies. With help from the Lassonde Entrepreneur Institute, she is developing a tool she hopes will be more comfortable and easier to use than what is currently on the market.

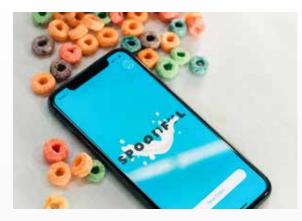
Ewusi-Emmim found issues with the current at-the-breast supplemental method following the birth of her first child. She discovered he was starving because he wasn't getting enough milk. With some research and experimentation, she saw that the current products on the market were not optimal for her needs

"I started to wonder why there isn't something better on the market, and that is what caused me to start this project," she said.

Current breastfeeding tools do not cater well enough to what many mothers need. Existing products are susceptible to leakage and attach to the breast by taping down tubes, which can be uncomfortable. The tape cannot be attached too close to the nipple because of sensitivity, and it can be difficult to adjust the tubes while holding a baby.

"Oftentimes these products cannot be used in public," she added. "It is for in-house use. Mothers are not comfortable using it in a public."

nipaye.com



SPOONFUL

PROGRAMS: COMPANY LAUNCH

Spoonful is a student startup selling cereal by the bowl and delivers cereal anywhere at the University of Utah by using its newly release app on the Apple App Store. It sounds like a lot of fun (and it is!), but the company started as a solution to a serious problem.

The company's mission from the beginning has always been to help students through one of the biggest challenges they face: money. In their busy schedules, students often find themselves going to the nearest restaurant or food truck for a meal. Unfortunately, a lot of the options are far too expensive for students on a budget. With 93 percent of students spending between \$7-10

every meal, Spoonful knew there had to be another option.

Spoonful was founded in 2017 by Spencer Gray. He is currently studying strategic communication with anticipation of graduating in spring 2020. He is also participating in the Company Launch program at the Lassonde Entrepreneur Institute, has office space at Lassonde Studios, and honed his business in entrepreneurship classes at the David Eccles School of Business.

"I just wanted to leave my mark on campus after I left," Gray said. "I want Spoonful to be a brand that my peers could relate with."

Find Spoonful in the Apple App Store.

LAUNCHED AT LASSONDE



MAPPING OTOSCOPE

PROGRAMS: BENCH TO BEDSIDE GET SEEDED
INDUSTRY: HEALTHCARE

The Mapping Otoscope, a device for detecting ear infections, won the grand prize and \$25,000 at the 2019 Bench to Bedside competition at the Utah State Capitol on April 8. The program is managed by the Center for Medical Innovation at the University of Utah, in partnership with the Lassonde Entrepreneur Institute, and sponsored by Zions Bank.

Members of the Mapping Otoscope team include bioengineering students Suzette Mastrangelo, Allison Kachel, Nicholas Witham, Tarek Marrouche and U otolaryngology assistant professor Bryan McRae.

The team is working to provide pediatricians and primary care physicians a

quantifiable and repeatable way of identifying the fluid behind the tympanic membrane in the ear. This will help prevent misdiagnosis and unnecessary medical procedures. Their electronic device has a touchscreen user interface and is capable of measuring and displaying how its pre-described pressure stimulus deflects the tympanic membrane in 3-D.

Now in its ninth year, Bench to Bedside has helped launch 232 teams that have invented 229 medical devices, filed 158 patents and launched 64 companies. Student teams form into multidisciplinary startup companies and are given the task of identifying an unmet clinical need.



CLOCKWORK FORGE

PROGRAMS: COMPANY LAUNCH GET SEEDED
INDUSTRY: VIDEO GAMES

Clockwork Forge Games is a video-game development team led by Entertainment Arts & Engineering students at the University of Utah. With the release of their first game, "Hyperborean Charter," the team is excited to show everyone the world they've built.

"Hyperborean Charter" takes place in the far north in a climate like the Klondike and polar reaches of the globe. Facing frigid conditions, the player must try to survive the icy climate by trading and talking with local villages. From random events to a randomly generated world, no two playthroughs will be the same. Interactions with in-game characters and reading journals will provide

insight into the lore. The game released on Steam in December 2018.

Clockwork Forge Games started in December 2017 as a get-together to allow each team member and U student to focus on aspects of game development that interest them.

Jackson Hutson is the technical designer. Celine Cavanaugh is the 2-D sprite artist. Nicholas Karegianes is implementing world-design and lore-building. Finally, Ivan Lee also is contributing to the art.

store.steampowered. com/app/987990/ Hyperborean Charter



THRIVE

PROGRAMS: UTAH ENTREPRENEUR CHALLENGE INDUSTRY: TECHNOLOGY

Thrive Smart Systems – a completely wireless sprinkling system that is reliable, environmentally friendly, and affordable – took home the \$40,000 grand prize and the first-place title at the 2019 Utah Entrepreneur Challenge at the University of Utah. The event featured the best collegiate entrepreneurs in Utah competing for \$100,000 in cash and prizes.

The Utah Entrepreneur Challenge is a statewide business-model competition open to all university students in the state. It is managed by the Lassonde Entrepreneur Institute, an interdisciplinary division of the David Eccles School of Business, and sponsored by Zions Bank. Seth Bangerter, CEO and co-founder of Thrive Smart Systems, assembled his team in January 2018. His team worked hard to find a pain point in the landscape industry. After interviewing hundreds of landscapers, Thrive came up with a wireless sprinkler system, eliminating the need for battery-operated controllers.

"A lot of people were asking for a wireless sprinkler system since many people found wired sprinkler systems troublesome, and Thrive Smart Systems wanted to be the company to make this change," Bangerter said. "The grand prize of \$40,000 will go right back into the company, especially into developing the technology that sets Thrive apart."



ETCHED DNA

PROGRAMS: NEW VENTURE DEVELOPMENT CENTE
INDUSTRY: HEALTHCARE

To diagnose patients with eosinophilic esophagitis (EoE), an inflammatory disease that disrupts the esophagus, current medical knowledge requires anesthesia and an endoscopy. This time-consuming and invasive process, combined with the low likelihood of a patient having EoE, leads doctors to sidestep testing for it.

However, professor
Christopher Gregg's lab at
the University of Utah didn't
think these difficulties should
stop patients from getting
easier, faster diagnostics.
He founded Etched DNA,
a startup focused on
measuring RNA, rather than
DNA, to streamline the
process. The company is
cutting out the need for an

endoscopy altogether with a partnership with students at the Lassonde Entrepreneur Institute.

"Most personalized genomics companies analyze your DNA sequence," Gregg said. "But, throughout your life, you're going through all kinds of changes with your diet, sickness, and stress, and your health fluctuates. Your DNA doesn't respond to physiological changes in your body that tell you about your health. Our idea was instead to measure RNA. When RNA molecules are generated, they create a real-time measure of what's going on in your body. We wanted a simple way of getting RNA samples, and so we developed a way to do a swab of the mouth."



MOUNTINS

PROGRAMS: COMPANY LAUNCH GET SEEDED
INDUSTRY: FOOD

Food is a central part of the college experience, and really, the life experience. Throughout our lives, we are concerned with food, and the older you get the more you think about where to get it.

MounTins solves this challenge in a fun and innovative way.

Founded by Aaron Dobron and Austin Scaccianoce, MounTins makes eating out fun. Dobron is majoring in material science and engineering with an emphasis in multidisciplinary design. Scaccianoce is majoring in entrepreneurship and multidisciplinary design. You can find their office in Lassonde Studios, where they are continuously working on improving the eating experience.

Here's how it works:
You purchase a tin for \$20.
Inside are 10 coasters, each
uniquely designed by the
two company founders,
corresponding to 10
restaurants in Park City. Each
coaster is good for \$10 off at
the restaurant it depicts. You
can slip them in your pocket
for a post-skiing snack or play
a game of dinner roulette.
They make great gifts, a
fun adventure, and a less
expensive meal.

MounTins is a relatively inexpensive gift worth a \$100 value. It takes the endless debate out of the age-old problem of where to go for dinner. Plus, you can branch out and try some local cuisine when your routine gets boring.

moun-tins.com



NOISY NICU CAP

PROGRAMS: HIGH SCHOOL UTAH ENTREPRENEUR CHALLENGE
INDUSTRY: HEALTHCARE

At just 14 years old, Olivia Washburn, a ninth grader at the American Heritage School, already has a head start on solving an important problem. Her invention, the Noisy NICU Cap, protects premature newborn babies from auditory damage.

When Washburn learned that more than 70 percent of babies in the newborn intensive care unit (NICU) are exposed to unsafe noise effects, she wanted to create a solution. After intensive testing, Washburn created a hat that combined silicone, cardstock, a wool-cotton blend and foam to facilitate acoustic attenuation. Washburn. who was born prematurely herself, utilized her love of engineering to design

this simple but elegant product. Her removable, washable, and adjustable design keeps infants warm while also protecting their underdeveloped auditory systems, preventing future problems like hearing loss and learning disabilities. Washburn says people contacted her about the product before she even started marketing.

In March, Washburn competed in the 2019 High School Utah Entrepreneur Challenge, hosted by the Lassonde Entrepreneur Institute and sponsored by Zions Bank. This challenge gives young students the opportunity to win prize money, connect with fellow students, and present their ideas.

OUR HISTORY

2002 2003 2004 2005 2006 2008 2009 2010 2007 2001 ZIONS BANK Date: April 9th, 2016 RUNNELS ENDOTRACHEAL \$40,000 FORTY THOUSAND and 00/100 22211111111

2016 UEC Grand Prize Winner

2001 — The Pierre and Claudette McKay Lassonde New Venture Development Center forms with a \$100,000 gift from Pierre Lassonde. The center brings together business, engineering, and science graduate students with university faculty inventors to develop commercialization plans.

2002-2003 — The first companies launch from the Lassonde New Venture Development Center. Those companies were in industries including medical imaging and pharmaceuticals.

2006 — The Lassonde Family Foundation gives \$13 million gift to endow the Pierre and Claudette McKay New Venture Development Center and create the Pierre Lassonde Entrepreneur Center. The gift expands the organization's reach to include competitions with awards of \$100,000 provided by Zions Bank.

x Sittle

2008 – The Pierre Lassonde **Entrepreneur Center** finishes renovation on what is called the "Lassonde House," a historic building in the Fort Douglas area of the University of Utah campus. The building serves as the administrative headquarters. The original structure was built during the Civil War.

2010 — University of Utah ranks as the No. 1 university in the country for startup formation based on faculty technologies. The Pierre and Claudette McKay Lassonde New Venture **Development Center** contributed to this achievement by accelerating the commercialization of faculty inventions.



2011 — The Lassonde program ranks among the top 25 in the country for entrepreneurship education by the Princeton Review. 2010-2012 — The Pierre Lassonde Entrepreneur Center continues to grow with the addition of new programs, including the Foundry, a business discovery center, Bench to Bedside, a medical-device competition, and the Lassonde Social Entrepreneurship Program.

Fall 2013 —
The Lassonde
Entrepreneur
Institute is formed
to involve more
students and create
Lassonde Studios.
The institute adds
related programs,

including Innovation

Scholar.

2014 — The Lassonde Family Foundation commits an additional \$12 million to the University of Utah, bringing the total program commitments to \$25 million. The new gift is used to help build an iconic new facility for student entrepreneurs. 2015-2016 —
Lassonde Studios continues to gain worldwide attention, being featured in such publications as the *The New York Times, Fast Company* and *Bloomberg*.
The Lassonde Entrepreneur Institute continues to grow in anticipation of the new building.

August 2016 — Lassonde Studios opens, and the first cohort of residents, known as the Lassonde 400, moves in. 2016-2019 — The Lassonde Entrepreneur Institute adds and develops many new programs in Lassonde Studios. **New programs** include Workshops, Hours with Experts, Make, Company Launch, Food Entrepreneur, Arts Entrepreneur, Lassonde 400, Meetups, and Cowork.

2017-2019 — Lassonde Studios continues to attract broad involvement from across campus and the state. Startup activity grows dramatically, as the Lassonde Entrepreneur Institute starts to work with thousands of students and hundreds of student startup teams annually.

2019 — The
David Eccles
School of Business
and Lassonde
Entrepreneur
Institute add a
first-of-a-kind
Master of Business
Creation degree and
the Lassonde+X
program for all
undergraduate
students to learn
the entrepreneurial
mindset.

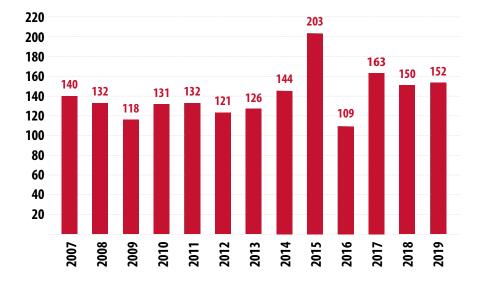
PROGRAMS



STATEWIDE BUSINESS MODEL COMPETITION

Launch your business by competing for \$100,000 in cash and in-kind prizes. Sponsored by Zions Bank. lassonde.utah.edu/uec

STUDENT TEAMS REGISTERED FY 2007-19





Winners FY 2019

Grand Prize Award, \$40,000 (award sponsored by Zions Bank): Thrive Smart Systems (BYU)

Second Place, \$10,000 (Zions Bank): SHERO (UofU)

Third Place, \$5,000 (Zions Bank): DeGraw Custom (Snow)

Emerging Entrepreneur 1, \$2,000 (Zions Bank): True Adherence (BYU)

Emerging Entrepreneur 2, \$2,000 (Zions Bank): NALZA (UofU)

Best Speed Pitch Award, \$1,000 (Zions Bank): Blue and White Collar (UVU)

Top 20 Finalist Awards: \$10,000 (\$500 per team): All teams

Sustainable Business 1, \$5,000 (F1 Payments): SHERO (UofU)

Sustainable Business 2, \$5,000 (F1 Payments): Blue and White Collar (UVU)

Technology, \$3,000 (Stoel Rives): DeGraw Custom (Snow)

Bootstrap, \$2,000 (Actium Partners): DeGraw Custom (Snow)

Prototype, \$1,000 (Espiritu Design): Freyya (UofU)

Best Video, \$1,000 (Jones Waldo): Quantum Snow (UofU)

People's Choice Showcase, \$1,000 (Workman Nydegger): Beacon Sleep Solutions (UofU)

People's Choice Online Vote, \$1,000 (Ballard Spahr): Desert Oak Phototherapy (Dixie)

Top 8 Teams: Thrive Smart Systems, Blue and White Collar, DeGraw Custom, Freyya, Grip'n'Strip (SLCC), Lystant (UofU), PreOv (UofU), SHERO

Past Grand Prize Winners

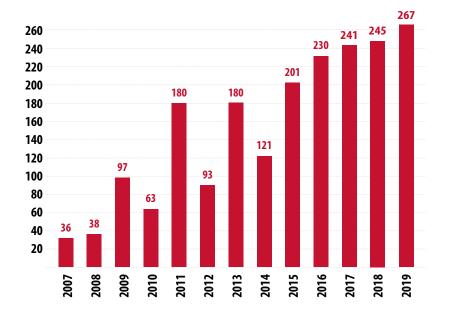
2018	2015	2012	2009
Portal	SimpleCitizen	Active Alarm	KT Tape
2017	2014	2011	2008
RubiLife	Cowboy Kolaches	Event Espresso	AmWell
2016	2013	2010	2007
Through the Cords	Owlet Baby Monitors	Short Solutions	Wasatch Microfluidics



STATEWIDE EXECUTIVE SUMMARY COMPETITION

Compete against other students for cash prizes. Regional competitions are held across Utah. Sponsored by Zions Bank. lassonde.utah.edu/oq

STUDENT TEAMS REGISTERED FY 2007-19



Winners FY 2019

BYU: True Adherence

Dixie: Desert Oak Phototherapy

SLCC: Grip'n'Strip

Snow: DeGraw Custom

SUU: Follow-Up

UofU: PreOv

USU: SmartBeat

UVU: Blue and White Collar

Weber: Insufflex

Westminster: Salt Table

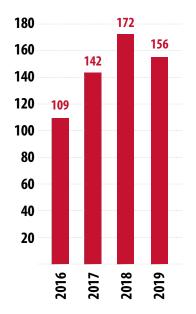
\$90 PRIZE MONEY AWARDED FY 2019

COLLEGES
PARTICIPATING FY2019

PROGRAMS



STUDENT TEAMS REGISTERED FY 2006-19



STATEWIDE HIGH SCHOOL IDEA COMPETITION

Enter your business idea in this high school program for a chance to win cash and prizes. Sponsored by Zions Bank. lassonde.utah.edu/hsuec

PRIZE MONEY & SCHOLARSHIPS AWARDED FY 2019

HIGH SCHOOLS PARTICIPATING FY 2019

Winners FY 2019

Grand Prize Winner, \$7,000 (award sponsored by Zions Bank) - The Noisy NICU Cap (American Heritage School)

Second Place Winner, \$5,000 (Zions Bank) - Career Rocket (Waterford School)

Third Place Winner, \$2,000 (Zions Bank) - Enable Helmets (Park City High School)

Lassonde Studios Scholarships, \$1,000 each (Lassonde Entrepreneur Institute) — Jonny Vizmeg (Dormmock, West High School), Carson Young (H20NE: Vita Portable Water Filter, Bountiful High School), Hridhay Suresh (Parallel, Bingham High School), Kaden Terry (CheapEats, Desert Hills High School), Kyla Schramm (GrowGrub, Pleasant Grove High School), Samantha Davis (GrowGrub), Ben Gubler (FamTrack, Karl G. Maeser Preparatory Academy), Nicholas Markels (Sporknife, Park City High School)

People's Choice Award, \$1,000 (Zions Bank) — The Bad Hair Company (Desert Hills High School)

Best Prototype Award, \$500 (Zions Bank) – Dormmock

STEM Entrepreneur Award, \$1,000 (STEM Action Center) - H20NE: Vita Portable Water Filter

Top Online Vote Award, \$500 (Zions Bank) - The Quick Pitch (Cyprus High School)

Judges Award, \$1,000 (Zions Bank) -Little Healthcare (West High School)

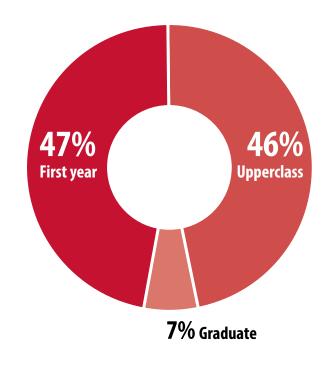
Finalist Award, \$100 each (Zions Bank) - All top 20 teams won an additional \$100



LIVE AT LASSONDE STUDIOS

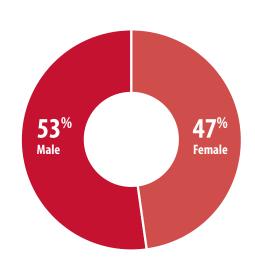
Join the residential community at Lassonde Studios, an inspiring 160,000-square-foot building with 400 beds. All students welcome. lassonde.utah.edu/studios

LASSONDE STUDIOS RESIDENTS



ACADEMIC LEVEL FY 2019





GENDER FY 2019

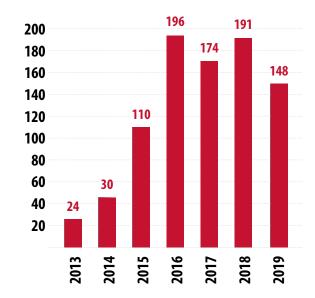
PROGRAMS



MONTHLY SEED GRANT PROGRAM

Apply to pitch your business idea at these monthly events for a chance to receive seed funding for your new venture. Sponsored by Zions Bank. lassonde.utah.edu/getseeded

STUDENT TEAMS REGISTERED FY 2013-19



\$72 GRANT MONEY AWARDED FY 2019

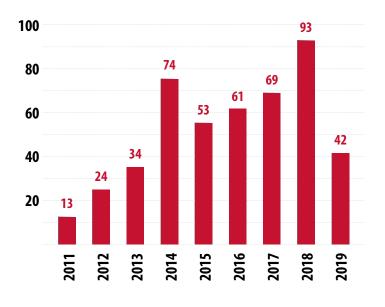
GRANTS AWARDED FY 2019



MEDICAL INNOVATION COMPETITION

Work with medical and engineering students developing a medical innovation. Managed in partnership with the Center for Medical Innovation. Sponsored by Zions Bank. bit.ly/UUb2b

STUDENT TEAMS REGISTERED FY 2011-19



Winners FY 2019

Grand Prize \$25,000: The Mapping Otoscope by Heimdall Health

Runner-Up Award \$10,000: Flourix

Legacy Grand Prize Award \$20,000: XLynk Surgical

Fred Lampropoulos Innovation Award \$20,000: PreOv

John Noorda Consumer's Choice Award \$5,000: Kidney Tracker

Best in Medicine \$5,000: Myoplexer

Best in Engineering \$5,000: Smartbeat

Best in Business \$5,000: VitaPul

Best in Healthcare IT \$5,000: Healthlink Cooperative

Young Entrepreneur Award \$1,000: Med Up!

Global Health Award \$5,000: Vita Sensors

Ted Stanley Innovation Award \$5,000: Totally Tubular

Ensign College of Public Health Award \$15,000: Surgery Checklist

Eccles and Marriott Libraries Award \$2,000: Advanced Video Laryngoscope

\$128 PRIZE & PROTOTYPING MONEY AWARDED FY 2019

EVENT ATTENDEES FY 2019 PATENTS
AWARDED
FY 2019

PROGRAMS



GRADUATE PROGRAM FOR TECH COMMERCIALIZATION

Work on an interdisciplinary team for a year to commercialize faculty inventions. lassonde.utah.edu/new-venture-development

STARTUPS BY YEAR

Students have worked with over 300 faculty inventors since 2002, including the following companies:

2019	2015	2013	2010	2008	2006
EtchedDNA	4DQC	Active Desk	Converus	Akadi LLC	Carbylan Biosurgery
	6S Medical	Proactive Memory Services	iVeena	Baby Jock	Glycosan Biosystems
2018	Majelco	Verus Mobil Security	Short Solutions	Epitel	Heightened Technologies
	T3S Technologies	•	Seasonal Energy	GlycoMira	Respiris
Evoke	Veritas Medical	2012	Veritract	RÚ Ready	SentrX Animal Care
	WCS		-	Trapeze Media Solutions	Visual Share
2017		Falgatter Technologies	2009	J3 Bioscience	Canterra
	2014	Navillum Nanotechnology		_	Xapio
Ambuvent	-	Vaporsens	Blackrock Microsystems	2007	
Peel Therapeutics	NeuroVersity	Veristride	Headwaters Clean Carbon		_
Through the Cords	Progenitor Life Sciences	Visus	Services	Angry Duck Productions	2005
	Symptom.ly		Integratech	Cerebus Clean Carbon	
2016	_ Tactical Haptics	2011	5	Solutions	Lineagen
	Xenocor		_	Larada	Sentrx Surgica
Blacksand Technology		Elute		LV Partners	3
Fluidx Medical Technologies		HOT Water Global		Rescue Medical Systems	2002
iCORDS		Xandem		Thermimage	
ItRunsInMyFamily.com					Visual Influence

\$134 FUNDING RAISED FY 2002-2019

SCHOLARSHIPS FY 2019



GET OFFICE SPACE AND COMPANY RESOURCES

Apply for dedicated space at Lassonde Studios, legal advice, accounting help and more. Sponsored by Zions Bank, lassonde.utah.edu/launch

TEAMS IN RESIDENCE FY 2019

FY 2019 Startup Teams

Spoonful

Bushwhack Store n'Stick Nalza CleanFare Verdance Rexchanger ColoClean. Craft Casket Co. Aid Me ExploreWell FHIResponse Clockwork Forge Games Gear Hold Technologies Grip 'N' Strip Holy Crepe MounTins Inferno Apps Kpacks NIXE Kingdomworks NipaYe PATCH Little Wanderers Scrap Plant Local SecondSole Jurasicorn Skepsi White Water Swimwear Project Embrace Sit Up Unknown Clothing

Beacon Sleep Solutions



EXPERIENCE SUMMER AT LASSONDE

Participate in summer programs and living opportunities at Lassonde Studios to further your education and experience. lassonde.utah.edu/summer

- 6 events
- 145 residents



BUILD YOUR SKILLS

Attend regular workshops to learn new skills. Topics vary greatly. Browse our online calendar for details and to find out what's next. lassonde.utah.edu/workshops

- 21 events
- 153 participants
- 4 student leaders



GET PROFESSIONAL ADVICE TO DEVELOP YOUR IDEA

Sign up to meet with an expert in fields including law, business, design, and manufacturing. lassonde. utah.edu/experthours

- 21 events
- 101 participants
- 3 student leaders



CREATE YOUR FIRST PROTOTYPE

Participate in our new Make program to learn how to use prototyping tools and see your idea come to life! lassonde.utah.edu/make

- 18 events
- 144 participants
- 26 student leaders

PROGRAMS



RESIDENTIAL ENTREPRENEUR COMMUNITY

A select community of active undergraduate entrepreneurs who live, create, and launch together while receiving generous support, mentorship, and scholarships.



STUDENT LEADERSHIP

Browse our many opportunities. All students are welcome to apply. lassonde.utah.edu/leadership

- 164 student leaders
- \$3,507 average scholarship



ARTISTS MAKE GREAT ENTREPRENEURS

Connect with your peers, learn the value of your skills, and explore connections between the arts and entrepreneurship. lassonde.utah.edu/art

- 12 events
- 154 participants
- 3 student leaders



SATISFY YOUR HUNGER FOR ENTREPRENEURSHIP

Participate to learn about food entrepreneurship, test your recipes in the Miller Cafe and learn from industry experts. lassonde.utah.edu/food

- 6 events
- 131 participants
- 4 student leaders



RUSH TO REVENUE

Get the support you need for your startup or idea to get to a revenue-generating stage.

- 8 startup teams
- 4 student leaders



CONNECT WITH ENTREPRENEURS FROM ACROSS CAMPUS

Join our community of founders, collaborators and bootstrappers. lassonde.utah.edu/eclub



TOGETHER YOU CAN ACCOMPLISH MORE

Take advantage of the many opportunities and areas in Lassonde Studios to work together and collaborate. lassonde.utah.edu/cowork

- 320 connections made
- 13 student leaders



BUILD YOUR TEAM AND FIND COLLABORATORS

Join us at one of our meetup events to find teammates and learn about the community. lassonde.utah.edu/meetups

- 5 events
- 60 participants
- 3 student leaders



EXPLORE THE UNIVERSITY OF UTAH

An outreach and mentor program helping high school students explore entrepreneurship and STEM fields, lassonde.utah.edu/lassonde-ambassadors

- 110 events
- 4,740 participants
- 12 student leaders



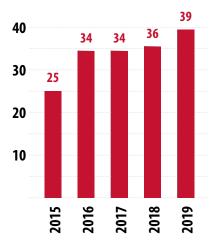
DEPARTMENT OF ENTREPRENEURSHIP & STRATEGY

GET A DEGREE

Take a deep dive by getting a certificate, minor or major in entrepreneurship at the David Eccles School of Business. eccles.link/uentp

254 DEGREES AWARDED / ALL TIME

ENTREPRENEURSHIP COURSES AY 2015-19





9-MONTH PROGRAM TO LAUNCH YOUR COMPANY

A specialized graduate degree program for founders committed to launching their startup company. eccles.utah.edu/mbc





3-COURSE PROGRAM FOR ALL UNDERGRADS

An introductory program for undergraduate students from all majors (the X) to learn the entrepreneurial mindset, explore, and practice entrepreneurship. lassonde.utah.edu/lassondex



INCUBATE YOUR BUSINESS IDEA

Join the Foundry at the Lassonde Entrepreneur Institute to grow your business idea and potential with a group of peers. lassonde.utah.edu/foundry

■ 23 participants

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Alex C. Lawrence

PEOPLE

The Lassonde Entrepreneur Institute is an interdisciplinary division of the David Eccles School of Business at the University of Utah. Our team consists of administration, faculty at the Department of Entrepreneurship & Strategy, staff, and Lassonde student leaders. Below are the people engaged during the 2018-19 academic year.

Administration, Faculty & Staff



TAYLOR R. RANDALL, Dean, Eccles School, taylor.randall@eccles.utah.edu, 801-581-3074



TODD ZENGER, Chair, Department of Entrepreneurship & Strategy, Presidential Professor, Eccles School, todd.zenger@ eccles.utah.edu, 801-585-3981



JACK BRITTAIN, Professor, Lassonde Chair, jack.brittain@eccles.utah.edu, 801-581-8791



JAY BARNEY, Presidential Professor, Lassonde Chair, jay.barney@eccles.utah. edu, 801-585-2456



BRAD WILLIAMS, Entp. Program Director, Assistant Professor (Lecturer), Department of Entrepreneurship & Strategy, Eccles School, brad.williams@ eccles.utah.edu, 801-213-8750



TROY D'AMBROSIO, Executive Director, Lassonde Entrepreneur Institute, Assistant Dean, Eccles School, troy.dambrosio@ eccles.utah.edu, 801-587-3836



KATHY HAJEB, Associate Professor (Lecturer), Eccles School, Director, Lassonde Entrepreneur Institute, kathy. hajeb@utah.edu, 801-587-3836



ANNE BASTIEN, Program Director, Lassonde Entrepreneur Institute, anne. bastien@utah.edu, 801-585-3198



ALICIA VESS, Administrative Officer, Lassonde Entrepreneur Institute, alicia. vess@utah.edu, 801-585-1496



PAT JONES, Program Manager, Lassonde Entrepreneur Institute, pat.jones@utah. edu, 801-585-0722



THAD KELLING, Marketing & Public Relations Director, Lassonde Entrepreneur Institute, thad.kelling@utah.edu, 801-587-8811



VICTORIA MATTHEWS, Marketing Assistant, Lassonde Entrepreneur Institute, tori.matthews@utah.edu, 801-587-3836



BARB REMSBURG, Director, Housing & Residential Education, bremsburg@housing.utah.edu, 801-587-0851



ERIC BUOL, Area Coordinator, Lassonde Studios, Housing & Residential Education, ebuol@housing.utah.edu, 801-213-8705



MATT PHISTER, Resident Director, Lassonde Studios, mphister@housing. utah.edu, 801-213-8706

Department of Entrepreneurship & Strategy

FACULTY

Bonita Austin Abe Bakhsheshy Jay Barney Lyda Bigelow Paul Brown Anthony Brownlow Barclav Burns Josh Feng Patricia Gorman Kathy Hajeb William Hesterly Matthew Higgins Jeffrey Nielsen Nicole (Colee) Pyne William Schulze Orie Shelef Jason Snyder Ruchi Watson D. Bradley Williams Robert Wuebker

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Lassonde Entrepreneur Institute

University of Utah, 105 Fort Douglas Blvd., Bldg. #604 Salt Lake City, UT 84113 801-587-3836 (main line) lassonde@utah.edu

Lassonde Studios

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